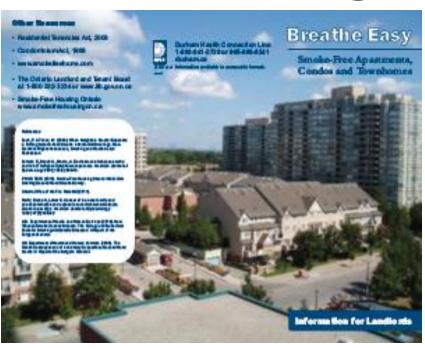


No Smoking Policies

Multi-Unit Dwellings (MUDs)



Shelley Simic & Maria Vasconceles





Going smoke-free makes financial cents!



- Decrease your costs; increase your profits!
- Increase the supply of smoke-free housing; currently, not meeting demand
- Offer a healthy lifestyle building
- Recognize that healthier people = property proud, respect others = increased property value

Are you in for the long term/short term investment?



Fact...



- 84% of Durham residents don't smoke and the majority of tenants want smoke-free housing
- = ~546,000 non-smokers in Durham

Which market do you want to attract?



or





Fact



Over 4 million MUD residents in ON

 approx. 37% of the population
 condos, rentals, co-ops)

(Ipsos Reid Survey, 2010)

Durham Survey, 2011:
 62% support banning smoking in MUDs

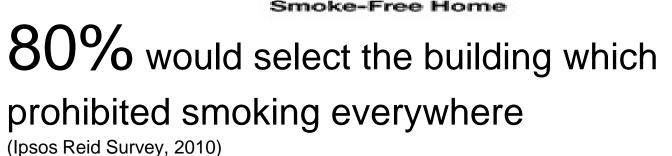
(RRFSS – Rapid Risk Factor Surveillance System, age 18 yrs and over)



Why smoke-free?



Given the choice between two identical buildings...





How much does it cost you to have a smoker?



- Turn-over rates can be anywhere between \$550-\$1500 a month with lost income for one unit (based on one unit with smoking)
- Vacancy rates
- Amount of rent that could be charged
- Staff time required
- Clean up/ replacement costs



What a Smoker Costs?



Item	No Smoking in the Unit	Heavy Smoking in the Unit
Walls& Ceilings: Preparation and painting	Primer and paint: \$300-\$450	Sanding and cleaning to remove tar and nictoine, stain killer primer, extra paint: \$500 - \$900
Carpet (may not be applicable)	Shampooing/steam cleaning: 0 - \$100	Shampooing/steam cleaning or removal and replacement: \$100 - \$700
Cleaning	\$250	\$350 - \$500
Bathroom and kitchen	Included in cleaning fee quoted above	Could be included in above fee, or could involve removal and replacement: \$15,000 - \$18,000
Total	\$550 - \$800	\$950 - \$2,100 and could go as high as approximately \$20,000

(Non-Smokers' Rights Association/Smoking and Health Action Foundation, March 2008)

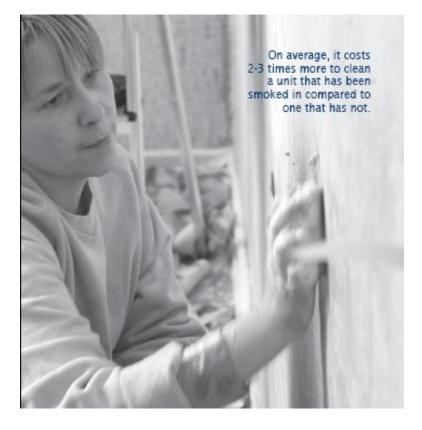




Market demand (80% preference)



- Less cleaning
- Less maintenance
- Less painting







Cigarettes are the #1 ignition

source of fatal residential fires

 No smoking policies may decrease insurance premiums







A smoking ban lowers the risk of fire:

- Fire damage can take units off the market for months
- Water and smoke damage to adjoining units can take them off the market for months as well





- Property damage (burns in countertops, carpets, flooring)
- Smell of SHS impregnates laminates, carpets...almost impossible to remove
- Smoke residue (tar) on walls, ceilings, appliances





- Smoke-free spaces cost less to clean
- Tobacco smoke/nicotine leaves a yellow coating on walls
- Permeates the premises, carpets, drapes, paint
- ~\$5,000/unit!!!



Smoke-free Policy



- Does NOT prohibit smokers from renting accommodations
- Does NOT evict current tenants who smoke
- Does NOT force tenants to quit smoking
- Does NOT force landlords to provide nonsmoking accommodations
- Is NOT a law



Legal? YES!



No-smoking policy legal opinions

"Landlords have the right to impose additional obligations or restrictions on tenants beyond the standard lease agreement, as long as these requirements do not conflict with the RTA, Code or any other federal law."

 Recent Landlord and Tenant Board decisions confirm legality



Enforceable? YES!



- Vast majority of tenants will simply follow the rules
- No-smoking policies are mostly complaint-driven
- Remember, social norms are changing



Smokers



- In absence of a no-smoking policy, smokers have the right to smoke in their own homes
- But only if SHS is not bothering anyone
- Freedom to smoke does not equal an absolute right to smoke
- Smokers are not a protected class nor recognized as having a disability under the Canadian Charter of Rights and Freedoms



Smokers



- A smoke-free housing policy is not a smokerfree policy that prevents smokers from renting accommodation
- Just as smokers are asked to step outside public places and workplaces for a cigarette, a smoke-free housing policy requires them to do the same
- Smokers can live in smoke-free multi-unit dwellings as long as they follow the rules like everyone else



Non-smokers



- Reasonable enjoyment of unit/property (tenants and landlords)
- Human rights issue for people with disabilities like asthma there is weight to their argument of discrimination
- Landlords have a responsibility to protect tenants from substantial interference with their "quiet enjoyment" of the premises



Tax incentives!



- Incentives such as tax deductions, credits, deferrals or exemptions could help stimulate the supply of smokefree housing
- TSAG recommends offering a provincial tax credit to developers of new affordable housing who commit to designating smoke-free buildings



Marketing your property!



- Online apartment searches using <u>www.kijiji.ca</u> suggest approx. 10%-15% of units posted advertise as being non-smoking
- Current smoking rate in Ontario is 15%; clearly, the supply of smoke-free housing is not in sync with demographics (supply is not meeting demand)
- See NSRA's list of SF Housing



No Safe Ventilation!



The American Society of Heating,
Refrigeration and Air Conditioning
Engineers (ASHRAE) sets standards for
ventilation rates in North America.
ASHRAE maintains that there is NO
acceptable ventilation process for
secondhand smoke

 Consider also the effects on appliances, fridge stoves!



Second-hand smoke



- Toxic 7000 chemicals 69 cause cancer
- <30 minutes = eye, nose, throat irritation; blood vessels constrict; increase BP, making heart work harder
- Long-term = nasal sinus cancer, breast cancer, SIDS, low birth weight, ear infections, asthma and bronchitis in children
- 3000 deaths/year in Ontario

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Third-hand smoke



- Newer term, basically, second-hand smoke that persists for weeks, months, years
- Settles on surfaces (carpets, curtains, furnishings) and in dust and then off-gases
- This has triggered many hotels and car rental companies to go smoke-free
- Consider young children and pets



For more information...

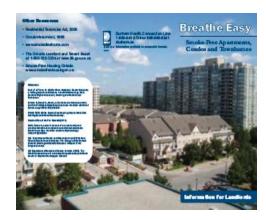






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Questions?



Thank you!

